PARTNERSHIP IS A BOND WORTH CELEBRATING.

We believe that creating partnerships is key to success. By offering extraordinary service with a local-market focus, we maintain long-standing relationships with our agents, brokers and customers. It's what helps us deliver a surety bond experience that consistently feels exceptional.

Here are some recent examples of new clients that are recognizing the value of our bond offerings within our target classes.



CONSTRUCTION SURETY				
0	REGIONAL OFFICE	Canada		
**	TYPE OF WORK	Civil, Transportation Infrastructure, Industrial, Nuclear, Utilities, Concessions		
(<u>(</u>)	PROGRAM	\$5B Annual Revenue (The Hartford is 1 of 5 sureties on the co-surety panel)		
() ()		Persistent marketing combined with a strong agency relationship.		

CONSTRUCTION SURETY				
0	REGIONAL OFFICE	Philadelphia		
X	TYPE OF WORK	Heavy Civil, General Construction		
(<u>(</u>	PROGRAM	\$1.5B in co-surety		
S S S S S S S S S S S S S S S S S S S	REASONS FOR SUCCESS	Our targeting approach allowed us to understand the complex backlog and move quickly to win the business.		

COMMERCIAL SURETY				
©	REGIONAL OFFICE	Birmingham		
X	TYPE OF WORK	Public Utility		
(<u>(</u>)	PROGRAM	\$100MM on a \$800MM+ shared surety progam		
(O)2	•	Ability to support diverse bond needs. Familiarity with the account.		

