

## ACCOUNTANTS PROFESSIONAL LIABILITY COVERAGE



## ACCOUNTANTS HAVE SERIOUS LIABILITY RISKS. OFFER THEM BROAD PROTECTION WITH ADDED VALUE.

### A COST ADVANTAGE AT THE TIME OF LOSS

50% deductible  
reduction

for claims settled by alternative  
dispute resolution

50% deductible  
credit

for the use of engagement letters  
in non-audit and non-attest  
engagement claims

Small to midsize accounting firms (one to 50 professionals) are just as exposed to liability risk as larger firms. But many aren't adequately protected, placing them in jeopardy for high-dollar lawsuits if mistakes occur.

Just for them, The Hartford offers an Accountants Professional Liability product. It covers CPAs, public accountants, enrolled agents, tax preparers, bookkeepers and other accounting professionals.

### LIABILITIES CAN ADD UP QUICKLY

Consider these actual claims scenarios:\*

**Situation #1:** An accountant gave a private foundation incorrect direction on estimated tax payments, which led to a \$5,353 penalty.

**Situation #2:** An accountant handled a 1031 Tax Free Exchange for a client, but did not comply with IRS rules and requirements to guarantee no tax consequences for the client. The result was a \$35,000 tax liability bill from the IRS.

**Situation #3:** An accountant created a financial statement for a client that included a \$1.2 million understatement. The cost to have the error corrected by another firm was \$150,000.

### CLOSE THE GAPS WITH COMPREHENSIVE COVERAGE

Accountants Professional Liability offers broad coverage, with these features:

- Claims-made and reported coverage form
- Prior acts coverage available for qualified applicants

Prepare. Protect. Prevail.®

continued



## ACCOUNTANTS PROFESSIONAL LIABILITY COVERAGE

- Innocent insured coverage
- Automatic coverage for newly acquired entities with five or fewer professionals and predecessor firms
- Broad definition of professional accounting service, including advice given or services performed
- Worldwide coverage territory, provided claim is made and lawsuit is brought within the U.S., its territories or possessions, Puerto Rico and Canada
- Multiple extended reporting periods available, including:
  - » One-, three- and five-year options
  - » Unlimited extended reporting periods
- Retiree extended reporting period available for qualifying sole proprietors
- Death and disability reporting period extended for sole proprietors

### ENHANCEMENTS ON TOP OF BROAD COVERAGE

In addition to the coverage features on the back, your clients may benefit from these extras – at no extra cost.

- Network security and theft of data coverage
- Defendants reimbursement coverage:
  - » \$500 a day per insured
  - » \$5,000 maximum per insured, up to \$10,000 per policy period
- Disciplinary proceedings reimbursement, up to \$10,000 per policy period

- Discrimination defense coverage, up to \$50,000 per policy period
- Subpoena coverage

**Even more.** For an additional premium, we also offer optional coverage for defense costs outside the limit of liability.

### A RISK MANAGEMENT HOTLINE FOR ACCOUNTANTS

Risk management can help accounting firms avoid the gray areas that lead to liability. That's why we offer a confidential risk management hotline to help advise your clients about matters pertaining to loss prevention, claims, ethics and professional responsibilities. The toll-free hotline, 1-866-HART-PRO, is administered by a large, nationally established law firm.

### UNDERWRITING BY TARGET INSURANCE SERVICES

The Hartford's Accountants Professional Liability coverage is administered by Target Insurance Services, a country-wide program administrator-managing general underwriter with years of experience serving accountants. To learn more about the product, visit [target-capital.com](http://target-capital.com) and contact Pam Feltz at (331) 333-8236 or [pfeltz@target-capital.com](mailto:pfeltz@target-capital.com). Or fax to (630) 961-0284.



### SUBMIT YOUR COVERAGE APPLICATIONS TODAY.

Contact the program manager at Target Insurance Services: [APL@TARGET-CAPITAL.COM](mailto:APL@TARGET-CAPITAL.COM).

\* The scenarios summarized herein are offered only as examples; policy terms, conditions and exclusions may vary. Coverage depends on the actual facts of each case or claim and the terms, conditions and exclusions of the policy issued to an insured. Please refer to the policy issued to determine all terms, conditions and exclusions. Not all coverage discussed in this summary will be available to all businesses in all states.

The Hartford® is The Hartford Financial Services Group, Inc. and its subsidiaries, including issuing companies, Hartford Fire Insurance Company, Hartford Life Insurance Company and Hartford Life and Accident Insurance Company. Its headquarters is in Hartford, CT.



Business Insurance  
Employee Benefits  
Auto  
Home