

## MARINE INSURANCE: APPETITE GUIDE

## THE HARTFORD MARINE CORE APPETITE BY INDUSTRY

INDUSTRY	INLAND MARINE	OCEAN MARINE
 <b>Construction</b> <ul style="list-style-type: none"> <li>• General Contractors</li> <li>• Subcontractors</li> <li>• Property Owners and Developers</li> <li>• Equipment Rental and Sales</li> </ul>	<ul style="list-style-type: none"> <li>• Builder's Risk</li> <li>• Installation</li> <li>• Contractor's Equipment</li> <li>• Riggers Liability</li> <li>• Equipment Rental and Sales</li> <li>• Associated Real and Personal Property</li> </ul>	<ul style="list-style-type: none"> <li>• Hull and Protection &amp; Indemnity</li> <li>• Marine General Liability</li> <li>• Associated Marine Liabilities supporting construction trades (wharfingers, terminal operators)</li> </ul>
 <b>Transportation/Logistics</b> <ul style="list-style-type: none"> <li>• Truckers</li> <li>• Warehouse Operators</li> <li>• Third Party Logistics</li> <li>• Wholesalers/Distributors</li> </ul>	<ul style="list-style-type: none"> <li>• Carrier Logistics Choice</li> <li>• Shipper's Interest</li> <li>• Warehouse Legal Liability</li> <li>• Rolling Stock</li> <li>• Associated Real and Personal Property</li> </ul>	<ul style="list-style-type: none"> <li>• Ocean Cargo <ul style="list-style-type: none"> <li>» Including connecting conveyances and associated warehouse, processing and exhibition exposures</li> </ul> </li> </ul>
 <b>Manufacturing/Import/Export</b>	<ul style="list-style-type: none"> <li>• Shipper's Interest</li> <li>• Installation</li> <li>• Computer Equipment</li> </ul>	<ul style="list-style-type: none"> <li>• Ocean Cargo <ul style="list-style-type: none"> <li>» Including raw materials, finished products, capital equipment</li> </ul> </li> </ul>
 <b>Technology/Communications</b> <ul style="list-style-type: none"> <li>• Data Centers</li> <li>• Local Internet Providers</li> <li>• Broadcasters</li> </ul>	<ul style="list-style-type: none"> <li>• Computer Equipment</li> <li>• Communications Equipment</li> <li>• Associated Real and Personal Property</li> <li>• Towers</li> </ul>	<ul style="list-style-type: none"> <li>• Ocean Cargo <ul style="list-style-type: none"> <li>» Including connecting conveyances and associated warehouse, processing and exhibition exposures</li> </ul> </li> </ul>
 <b>Energy</b> <ul style="list-style-type: none"> <li>• Renewable Energy</li> <li>• Oil and Gas Servicing</li> </ul>	<ul style="list-style-type: none"> <li>• Renewable Energy Including Course of Construction</li> <li>• Contractor's Equipment</li> <li>• Pipeline Equipment</li> </ul>	<ul style="list-style-type: none"> <li>• Ocean Cargo <ul style="list-style-type: none"> <li>» Including connecting conveyances and associated warehouse exposures</li> </ul> </li> </ul>
 <b>Maritime</b> <ul style="list-style-type: none"> <li>• Commercial Vessel Operators</li> <li>• Marine Contractors/Artisans</li> <li>• Port or Terminal Operations</li> <li>• Boat Builders or Repairers</li> <li>• Dock Owners</li> </ul>	<ul style="list-style-type: none"> <li>• Contractor's Equipment</li> <li>• Associated Real and Personal Property</li> </ul>	<ul style="list-style-type: none"> <li>• Ocean Cargo</li> <li>• Hull and Protection &amp; Indemnity</li> <li>• Marine General Liability</li> <li>• Ship Repairers Legal Liability</li> <li>• Terminal Operators Legal Liability</li> <li>• Stevedores Legal Liability</li> <li>• Charterers Legal Liability</li> <li>• Builder's Risk (Vessels)</li> </ul>

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