

POOL & SPA CONTRACTORS PROGRAM



CONTACT INFORMATION

Find up-to-date contact information by region at thehartford.com/oap-contact

Website
thehartford.com/programs

Send submissions to
specialtyprograms@thehartford.com

Excludes Alaska, Hawaii, Indiana, Louisiana, Nevada

WRITE

SIC 1799, 5999, 7389	Retailers, wholesalers
Installation, service and repair contractors	Manufacturers of vinyl liners, pumps or filters

TARGET ACCOUNT PROFILE

- Generate 35% or more of receipts from providing services or supplying goods to the pool & spa industry
- Subcontract less than 50% of their work
- Has established "pop up" guidelines
- Owner/senior management has 3+ years prior industry ownership and/or management experience
- <10% work involving diving boards
- Preferred account premiums \$25,000 or greater

COVERAGE OFFERED

- Design and installation E&O
- Coverage for installation of diving boards and slides
- Pool "pop-up" coverage
- Contractors limited pollution (not available in all states)
- Virginia Graeme Baker Pool and Spa Safety Act Inspection E&O for the insured's legal liability due to "business injury"
 - » GL - Lead line, *must be written to qualify for the Program*
 - » Property
 - » Inland marine
 - » Commercial auto
 - » Umbrella (max. limit \$2MM)
 - » Workers' comp

DO NOT WRITE

- Any risk with pool installation in AZ and/or CA
- Pool installation contractors who install multiple pools for developers
- Pool management/lifeguard services
- Installation of pools/spas above ground floor level
- Work done for water/theme/amusement parks
- Installation of specialty pools (wave pools, horse pools, medical rehab pools, etc.)
- Distributors/manufacturers that import >25% foreign products
- Manufacturers of products *other than* liners, pumps, filters
- Installation, service or repair of wood/pellet stoves, gas fireplace inserts
- Retail sales of recreational vehicles (jet skis, motorcycles, etc.) and/or tanning beds

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